

# Mesch Tech Connections

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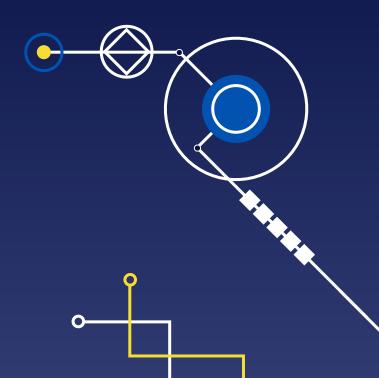
## THE PROBLEM





## PROBLEM STATEMENT

In Jamaica, for the past 2 years alone the need for reliable internet access has been at an all time high, according to Statista (July, 2019), more than 55% of the Jamaican population accessed the internet, despite this, there are persons who are still without this fundamental resource especially during this period where the digital and physical worlds are connected more than ever.



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"It's worrying to think more than half the world's population lacks internet access and therefore lacks an equal opportunity to improve their lives." —RICHARD BRANSON



### **UP CLOSE AND PERSONAL**

#### Education

- · Levels of engagement in distance learning during school closure/remote teaching varied by age group, with children in the pre/basic school age group having the lowest engagement (75%), followed by high school aged students (83%) and then primary/preparatory (90%).
- The main reasons for children at pre/basic school or primary/preparatory level not engaging in distance learning was because they lacked the facilities. At high school age, the main reason was not having a suitable device (62%) and lacking access to the Internet (18%).

#### Online learning will be relevant even after COVID passes - Williams

Loop News October 19, 2020 08:25 AM ET



"We know that there are many challenges facing students and parents. We know that not everyone has proper connectivity and even in cases where they do, they might not have the money for the data plans and so on," Williams said.



The ministry has put the number at 120,000

170,000. But Mr. Malabver thinks that figure is conservative and could be as high as

about 40 per cent of my From my perspective, I students in terms of online am down to only being classes in conduct with roughly We do try to

engage them otherwise but = S dire ne revealed

repeat the year Mr. Malabver said SIU school ating having some of the students

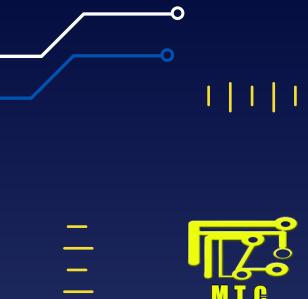
# WE SEE YOU WE HEAR YOU



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## $\frac{1}{2}$ MESCH TECH CONNECTIONS $\frac{1}{2}$

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## VISION



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Internet accessibility for EVERY Jamaican.



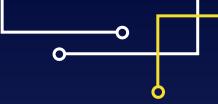


## MISSION

M T C MESCH TECH CONNECTIONS

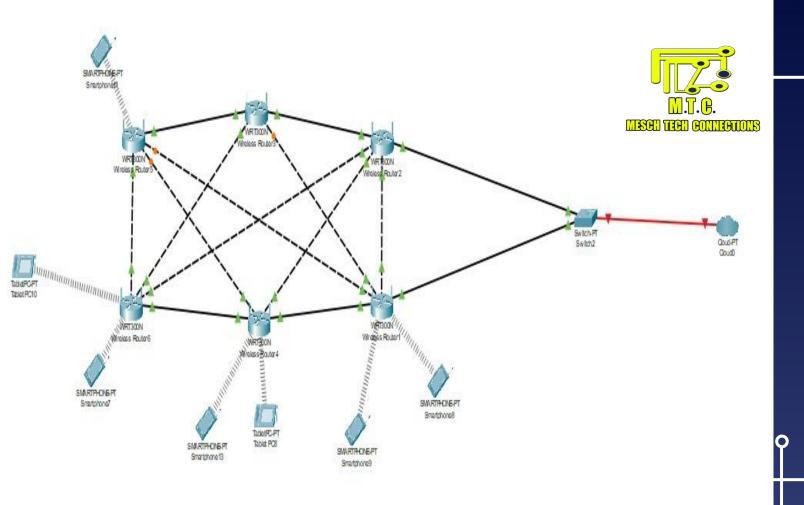
To provide fast, reliable and affordable internet connection to the everyday Jamaican through mesh technology and Internet of Things (IoT).

## SOLUTION



A prepaid local area network (LAN) connection to supply existing and new rural community developments through a **Mesh Network Connection**, thus enabling persons who were unable to receive internet due to their remote location to now do so. Our network routers employ a specific mesh framework and utilizes one of our most ubiquitous renewable resources-solar energy.





## CUSTOMER



#### Families living in Rural Community Developments in Jamaica

Who is that really?

- Persons having a monthly income of 96,000- 150,000 JMD per month
- Have children attending school
- Working from home
- Males and Females ages 18-55
- Basically, your everyday Jamaican



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## COLLABORATORS/PARTNERS

#### **Movers and Shakers**

- Internet Service Providers
- GPS Providers

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### VALUE ADDED PASSION/EMPATHY



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**ECO- FRIENDLY** 

SOCIALLY DISTANT NOT SOCIALLY DISCONNECTED

AFFORDABLE





## Web with Mesch; Wifi is Nexxt



## **PROOF OF CONCEPT**

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#### QUESTIONNAIRES

Issued to members of community to gauge interest and commitment to service.

Consult with professionals and experts in the field on the feasibility and practicality.

**FOCUS GROUPS** 

## **STARTUP COSTS**

Description	Quantity	Unit	Unit Cost/ Rate (USD)	Total / Amount
Long range wireless outdoor CPE Router/Repeater(Access point) (Range 12km @				
300MB/sec)	15	sum	\$57.00	\$855.00
Load Balancer(software license)	1	year	\$1,377.00	\$1,377.00
Gateway Switches	15	sum	\$59.00	\$885.00
mini solar panels and battery	150	sum	\$16.00	\$2,400.00
Third party contractors	1	sum	\$1,500.00	\$1,500.00
Utility Cabinet (Server Station)	1	sum	\$2,900.00	\$2,900.00
			Total	\$9,917.00
Contingency (15%) of overall cost				\$1,487.55
Grand Total			(USD)	\$11,404.55
			(JMD)	\$1,790,514.35

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## **STARTUP COSTS** OPEX

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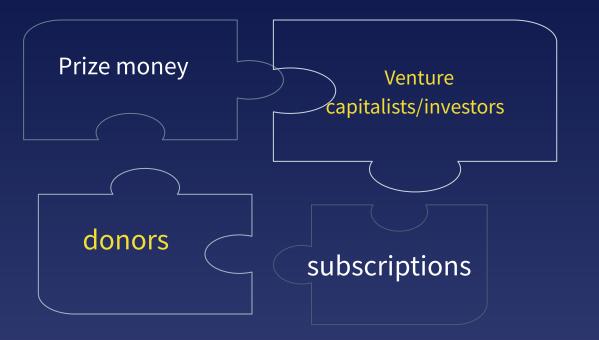
Description	Quantity	Unit	Unit Cost/ Rate (USD)	Total / Amount
Staffing				C
-Management	5	sum	\$200.00	\$1,000.00
-Accountant	1	sum	\$250.00	\$250.00
-Legal Counsel	1	sum	\$350.00	\$350.00
- Maintenance Personnel	2	persons	\$150.00	\$300.00
- Administrative	1	sum	\$150.00	\$150.00
- Marketing and Sales	2	persons	\$127.00	\$254.00
Infrastructure Costs				
Lease for Internet	2	GB	\$3,000.00	\$6,000.00
Storage Facility	1	months	\$100.00	\$100.00
Electricity	1	month	\$300.00	\$300.00
Maintenance	1	month	\$600.00	\$600.00
			Total	\$9,304.00
Grand Total			(USD)	\$9,304.00
			(JMD)	\$1,460,728.00

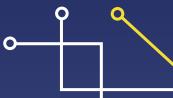
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## **REVENUE STREAMS**







## **OPPORTUNITIES/RISKS**

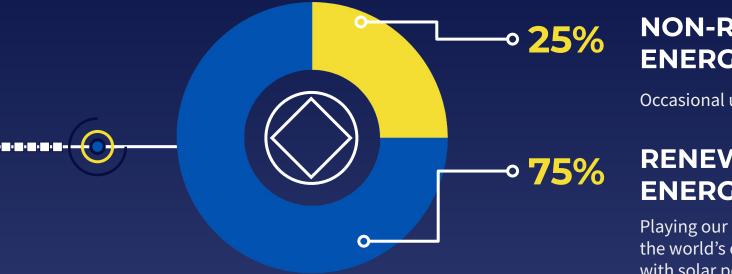
Possible Risks	Solutions
Theft	Remote programing to deactivate boxes and GPS systems
Network Security	Router Encryption softwares

#### **Opportunities**

- 1. Niche target audience resulting from their remote location.
- 2. Eco- awakening (society's value of sustainable growth)
- 3. Economic Climate and the pandemic



## **SUSTAINABLE** DEVELOPMENT GOALS



**NON-RENEWABLE ENERGY** 

Occasional use of fossil fuels.

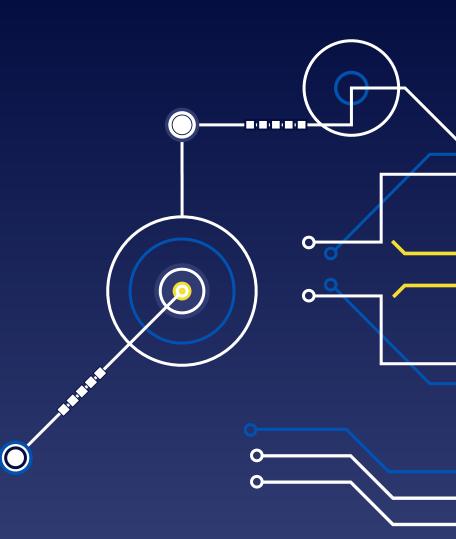
**RENEWABLE ENERGY** 

Playing our part in reducing the world's carbon footprint with solar powered routers.

Goal 11: Sustainable Cities and Communities

## THANKS!

CREDITS: This presentation template was created by Slidesgo, including icons by Flaticon, and infographics & images by Freepik



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